



American
FINANCIAL SECURITY
LIFE INSURANCE CO

BRINGING INNOVATION, FLEXIBILITY AND TRUST

MEDICARE SUPPLEMENT INSURANCE

KEY FEATURES AND HIGHLIGHTS

- ✓ INSTANT DECISION E-APP AND PASSPHRASE SIGNATURE OPTION
- ✓ TOP 5 RATES IN MOST STATES
- ✓ GUARANTEED RENEWABLE
- ✓ 10% HOUSEHOLD DISCOUNT IN SELECT STATES
- ✓ AETNA UNDERWRITING PLATFORM
- ✓ 12-MONTH RATE GUARANTEE



\$150

PER UNDERWRITTEN MEDICARE SUPPLEMENT APPLICATION

- ✓ PER UNDERWRITTEN APPLICATION
- ✓ PAID EACH MONTH SWIFTLY!
- ✓ WITH NO MINIMUM REQUIREMENT

Bonus Dates: January 1, 2021 – December 31, 2021



(844) 502-6779



info@hfgagents.com

**YOUR CLIENTS WILL THANK YOU FOR ENROLLING THEM
IN TO THEIR NEW AFS MEDICARE SUPPLEMENT PLAN!**



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STATE RATES

APPROVED STATES AND READY TO SELL

STATE	PLAN N	PLAN G	PLAN F
Alabama	\$73.52	\$96.57	\$112.06
Illinois	\$69.57	\$91.37	\$106.03
Indiana	\$69.57	\$91.37	\$106.03
Kentucky	\$77.14	\$93.44	\$108.45
Maryland	\$90.90	\$119.41	\$138.57
Mississippi	\$68.77	\$90.33	\$104.83
Nebraska	\$63.24	\$83.07	\$96.39
Nevada	\$75.88	\$99.68	\$115.67
North Carolina	\$68.77	\$90.33	\$104.83
Ohio	\$72.72	\$95.52	\$110.86
Oklahoma	\$64.82	\$85.14	\$98.81
South Dakota	\$69.57	\$91.37	\$106.03
Texas	\$67.98	\$89.29	\$103.63
Utah	\$70.36	\$92.41	\$107.24
Virginia	\$63.24	\$83.07	\$96.39

Rates are calculated using Female, Age 68, Non-Tobacco with HHD in Lowest Area Factor

HIGHLIGHT SHEET

Agent FAQ Guide

Product Availability

- Plans available: A, F, G, N
- Approved states: AL, IL, IN, KY, MD, MS, NC, NE, NV, OH, OK, SD, TX, UT, VA

Agent Contracting & Commissions

- Electronic contracting (24-48-hour turnaround)
- 12-month advance (with .5% interest)
- Just in time appointment in allowable states
- E & O not required
- Paid upon issuance
- Split commissions are available
- 100% reinsured by Aetna
- State appointment fees covered

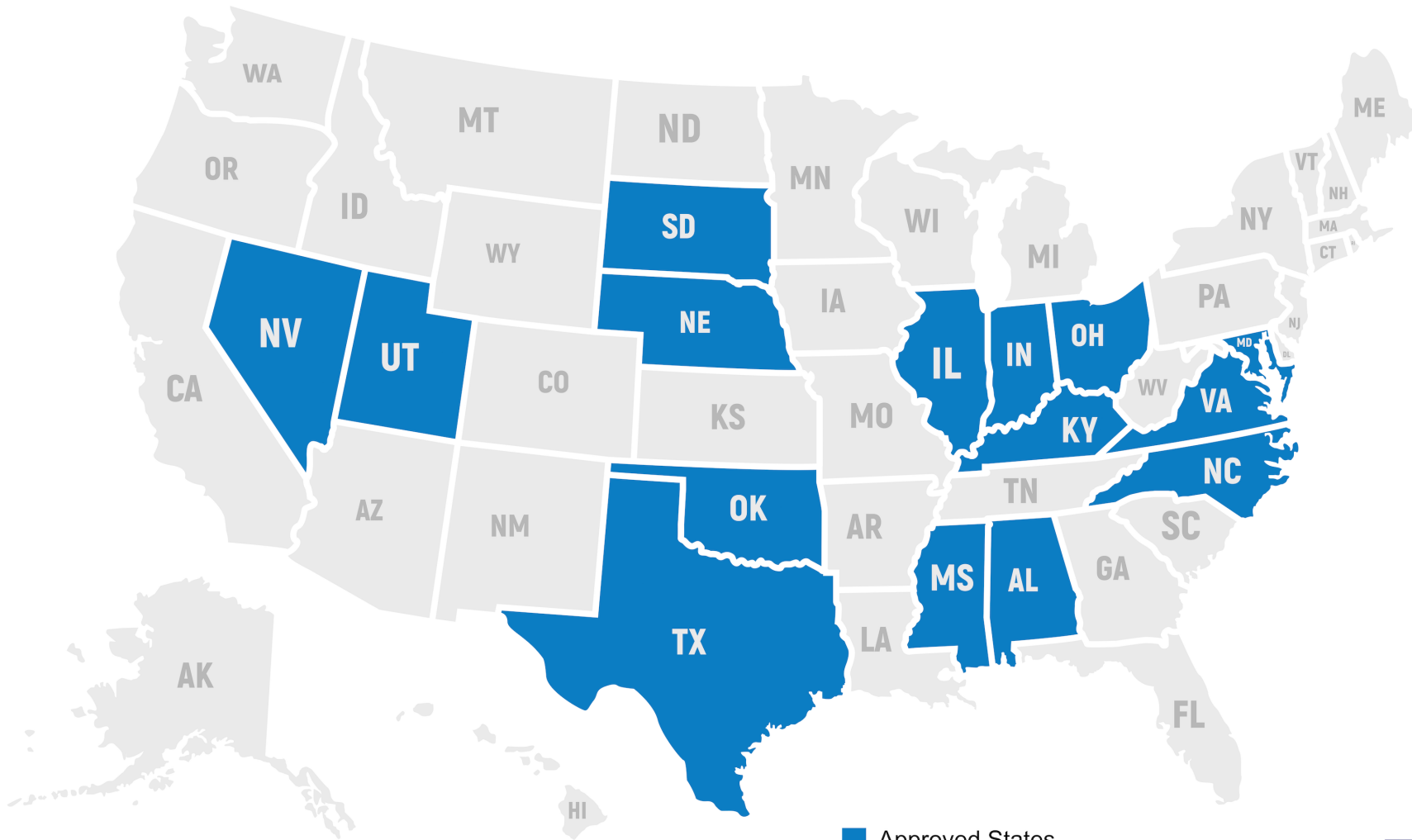
New Business

- Quoting tool and e-application is run through Aetna's platform
- Instant Decision E-application with pass phrase signature option
- Dual application
- 10% HHD (2 must apply)
- \$25 policy fee

Contact Information

- Agent onboarding, maintenance, supplies and market support: 800.537.5445
- New business: 866.951.0686
- Underwriting: 866.951.0686
- Voice signature: 833.868.7812

AFS Medicare Supplement States



■ Approved States

