

MORE CASH IN YOUR POCKET

COMBINED BONUS OF \$275 PER Final Expense and Medicare Supplement eAPP



**Get paid sooner — bonuses are processed
and paid along with commissions.**

Bonus Program for Medicare Supplement*

**\$125 per eAPP
Underwritten Bonus¹**

Bonus Program for Final Expense*

**\$150 per eAPP
Underwritten Bonus²**

ADDITIONAL BONUS OPPORTUNITY

**Cash for Apps Producer Incentive Program
Through October 14, 2022**

Write four policies and earn \$500!*

Different Ways to Win! For example:

- ★ 4 Issued Underwritten Med Supp policies qualify!
- ★ 2 Issued Combo Apps = 4 policies (2 Underwritten Med Supp w/ 2 Super Preferred FE) qualify!
- ★ 1 Issued Combo App (1 Underwritten Med Supp w/ 1 Super Preferred FE) & 2 standalone Underwritten Med Supp policies qualify!

For Agent Use Only. Not For Use With Consumers.

*All bonuses including Cash for Apps Producer Incentive Program for extra \$500 bonus only apply to exclusive product offerings through select carrier. All Underwritten Medicare Supplement AND Super Preferred Final Expense policies count toward the incentive and both policies (Underwritten Med Supp and Super Preferred FE) count with combo sales. The \$500 bonus is a one-time bonus amount. 1. Fully underwritten only underneath \$125 2. Super preferred only

Complete Program Rules

- ★ Qualifying states - Effective 8/15/2022 - AL, AR, AZ, CO, FL, GA, IA, ID, IL, IN, KS, LA, MD, MI, MN, MO, MS, MT, NC, ND, NE, NM, NV, OH, OK, PA, SC, SD, TN, TX, UT, VA, WI, WV, WY
- ★ Only fully underwritten Medicare Supplement applications, and Super Preferred Final Expense applications, will count toward this incentive, and qualifying applications must be submitted through the carrier-specific eApp tool.
- ★ Qualification dates are August 15 -October 14, 2022.
- ★ Application date on qualifying production must be between qualification dates above. Qualifying Medicare Supplement and Final Expense production is limited to one active policy per insured. Policies must be issued on or before dates above to qualify. Business written on self or immediate family* members does not count toward qualifying production. Policies must remain inforce for 90 days to avoid a chargeback. Chargebacks reconciled by January 15, 2023.
- ★ Bonuses will be paid in the same method in which qualifier receives their standard commissions. All federal, state, and local taxes associated with the receipt of cash are the sole responsibility of the recipient. The carrier has the exclusive right to change the program rules during the qualification period. The program is subject to all state compensation restrictions based on the issue state of the policy.
- ★ Bonuses will be paid based on the following schedule;

Application Dates	Effective Dates	Issued By	Payout By (EST.)
August 15 - October 14, 2022	August 15 - December 15, 2022	November 1, 2022	December 1, 2022

- ★ Qualifier must be in compliance with all company and state marketing rules and regulations and be in good standing with the carrier and its legal entities at the time payment is made. Agents must be properly appointed and approved to sell in order to submit business. All discrepancies must be brought to the carrier's attention within three (3) months of ending effective date indicated above. Nothing herein is to be interpreted as a desire not to receive applications for Medicare Supplement policies from consumers desiring coverage without underwriting.
- ★ This program applies to business underwritten and issued by the carrier.
- ★ Not affiliated with or endorsed by the United States government or federal Medicare program.

* "Immediate family" shall mean a child, spouse, mother, father, sister or brother of you or your Spouse/Domestic Partner.