

FEE-BASED ANNUITIES: A BOND ALTERNATIVE

Fixed income investments such as bonds are commonly used as a source of retirement income, but it can be easy to forget the negative impact rising interest rates can have on fixed income portfolios. Allocating a portion of clients' portfolios to an Index Protector fee-based fixed-indexed annuity may be the answer.

PROTECTION FROM LOSS

A fee-based fixed-indexed annuity protects your clients' principal and locks in their earnings on an annual basis - regardless of what's happening in the market. This means once interest is credited, it won't be lost due to market performance. It's that simple!

GREATER GROWTH OPPORTUNITY

Fee-based fixed-indexed annuities may provide greater growth opportunity than fixed income investments with strategies that earn interest based on a market index or ETF. Interest is guaranteed to never be less than 0%!

LIQUIDITY OPTIONS

- **Annual Withdrawals:** Clients may withdraw up to 10% each year without early withdrawal charges!
- **Included Riders:** Some riders allow clients to withdraw money without charges when certain criteria are met!
- **Return of Premium:** Clients can surrender their contract after the third year and receive no less than their initial purchase payment!

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